



Alternate Energy Technologies LLC

November 30, 2009

RE: Erica Courtney
Courtney Consulting Solutions

My name is Karen Allain, Marketing Coordinator at Alternate Energy Technologies. As a solar thermal manufacturer I was researching the opportunities to become an authorized vendor for the federal government. This endeavor was proving to be quite an involved and challenging process. To learn more, I scheduled to attend a luncheon whose guest speaker, Erica Courtney, was solicited as an expert in Government Relations and the GSA process.

My introduction to Ms. Courtney turned out to be an excellent solution with regards to AET obtaining their GSA schedule. She is a brilliant young woman that maintains a wealth of knowledge on how the government contracting offices work. She was instrumental in guiding me through the entire process. In addition, Ms. Courtney is very well connected in the military installations and continues to prove to be a driving force in assisting me to get my foot in the door and create a marketing plan that will make my GSA schedule profitable and not just a number on the shelf.

I firmly and confidently recommend Courtney Consulting Solutions to any business that is seeking to become a pre-approved vendor for the federal government. Working with Courtney Consulting Solutions will prove to be the most cost effective and efficient way to achieve this goal. The end result will be that your company will be on contract and a profitable marketing plan will be in place for your implementation.

Sincerely,

A handwritten signature in cursive script that reads 'Karen Allain'.

Karen O. Allain
Marketing Coordinator